

STANDARD  
FORM (SF)

254

Architect-Engineer  
and Related Services  
Questionnaire

1. Firm Name/Business Address:



**Gipe Associates, Inc.**

849 Fairmount Avenue, Suite 102  
Baltimore, Maryland 21286  
AND  
8719 Brooks Drive, Suites 2-5  
Easton, Maryland 21601

ACASS#010952 DUNS #86-932-4707

1a. Submittal is for  Parent Company  Branch or Subsidiary Office

2. Year Present Firm  
Established

1977

3. Date Prepared:

January 3, 2012

4. Specify type of ownership & check below, if  
applicable.

Corporation

A. Small Business

B. Small Disadvantaged Business

C. Woman-Owned Business

5. Name of Parent Company, if any:

5a. Former Parent Company Name(s), if any, and Year(s) Established:

Albert B. Gipe & Associates, Inc. - 1968  
Albert B. Gipe & Associates - 1963  
Miller, Schuerholz & Gipe - 1956

6. Names of not more than Two Principals to Contact: Title/Telephone

- 1) Gary N. Weedon, P.E., President 410-832-2420 tel 410-832-2418 fax (Baltimore office)
- 2) David R. Hoffman, P.E., Sr. Vice President 410-822-8688 tel 410-822-6306 fax (Easton office)

7. Present Offices: City / State / Telephone / No. Personnel Each Office

7a. Total Personnel 47

Gipe Associates, Inc. - Baltimore, Maryland / 410-832-2420 / 33

Gipe Associates, Inc. - Easton, Maryland / 410-822-8688 / 14

Email: marketing@gipe.net

Website: www.gipe.net

8. Personnel by Discipline: (list each person only once, by primary function.)

\* indicates tasks performed by Engineers already listed.

<u>6</u> Administrative	<u>7</u> Electrical Engineers	<u>0</u> Oceanographers	<u>3</u> Construction Administration
<u>0</u> Architects	<u>*</u> Estimators	<u>0</u> Planners: Urban/Regional	<u>1</u> Plumbing Specialists
<u>0</u> Chemical Engineers	<u>0</u> Geologists	<u>0</u> Sanitary Engineers	<u>1</u> Lighting Specialist
<u>0</u> Civil Engineers	<u>0</u> Hydrologists	<u>0</u> Soils Engineers	<u>*</u> LEED Accredited Professionals (9)
<u>9</u> CADD Technicians	<u>0</u> Interior Designers	<u>*</u> Specification Writers	<u>*</u> Commissioning Authority CxA
<u>11</u> Design Engineers	<u>0</u> Landscape Architects	<u>0</u> Structural Engineers	
<u>0</u> Ecologists	<u>10</u> Mechanical Engineers	<u>0</u> Surveyors	
<u>0</u> Economists	<u>0</u> Mining Engineers	<u>0</u> Transportation Engineers	

9. Summary of Professional Services Fees

Received: (Insert index number)

Last 5 Years (most recent year first)

	2011	2010	2009	2008	2007
Direct Federal contract work, including overseas	<u>3</u>	<u>3</u>	<u>4</u>	<u>4</u>	<u>4</u>
All other domestic work	<u>7</u>	<u>7</u>	<u>7</u>	<u>7</u>	<u>7</u>
All other foreign work*	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>

\* Firms interested in foreign work, but without such experience, check here:

Ranges of Professional Services Fees

INDEX

1. Less than \$100,000
2. \$100,000 to \$250,000
3. \$250,000 to \$500,000
4. \$500,000 to \$1 million
5. \$1 million to \$2 million
6. \$2 million to \$5 million
7. \$5 million to \$10 million
8. \$10 million or greater

**10. Profile of Firm's project Experience, Last 5 Years**

Profile Code	Number of Projects	Total Gross Fees (in thousands)	Profile Code	Number of Projects	Total Gross Fees (in thousands)	Profile Code	Number of Projects	Total Gross Fees (in thousands)
1) 0008	12	700	11) 0039	5	210	21) 0079	5	200
2) 0009	500	5000	12) 0043	600	10000	22) 0080	450	4000
3) 0010	8	350	12) 0048	4	250	23) 0083	20	2000
4) 0014	8	200	13) 0050	7	700	24) 0084	10	900
5) 0018	100	1000	14) 0052	5	2000	25) 0088	11	400
6) 0027	9	300	16) 0058	8	900	26) 0096	26	750
7) 0029	100	5000	17) 0060	10	500	27) 0098	10	300
8) 0032	500	4000	18) 0061	500	5000	28) 0111	20	700
9) 0035	10	400	19) 0062	50	700	29) 0269	15	1500
10) 0036	500	4000	20) 0072	12	300	30) 0275	20	3000

**11. Project Examples, Last 5 Years**

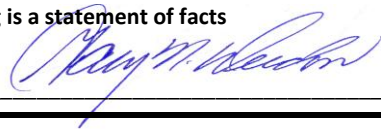
Profile Code	"P," "C," "JV," or "IE"	Project Name and Location	Owner Name & Address	Cost Of Work (in thousands)	Completion Date (Actual or Estimated)
0008	C	<b>1 Gibson Center for the Arts</b> Washington College Chestertown, MD	Washington College 300 Washington Avenue Chestertown, MD 21620	24,000 Total project	2009
0009	C	<b>2 Bel Air High School (new)</b> Bel Air, MD	Harford County Public Schools 102 S. Hickory Avenue Bel Air, MD 21014	1,800 Controls only	2009
0010	C	<b>3 Blanche Ward Residence Hall</b> McDaniel College Westminster, MD	McDaniel College 2 College Hill Westminster, MD 21157-4390	6,000 Total project	2008
0014	C	<b>4 St. Francis of Assisi Catholic Parish</b> Fulton, MD	St. Francis Assisi Catholic Parish 8300 Old Columbia Pike Fulton, Maryland 20759	2,000 Total project	2010
0018	C	<b>5 Linganore High School (new)</b> New Market, MD	Frederick County Public Schools 191 South East Street Frederick, MD 21701	1,250 Communications only	2010
0027	C	<b>6 Hodson Student Center</b> Washington College Chestertown, MD	Washington College 300 Washington Avenue Chestertown, MD 21620	20,000 Total project	2009
0029	C	<b>7 Manchester Valley High School (new)</b> Manchester, MD	Carroll County Public Schools 125 N. Court Street Westminster, MD 21157	12,000 MEP 60,000 Total	2009

0032	C	<b>8 Geothermal Heat Exchange System</b> Hubbard Hall , U.S. Naval Academy Annapolis, MD	U. S. Naval Academy 181 Wainwright Avenue Annapolis, MD	14,000 Total project	2011
0035	C	<b>9 Interscholastic Athletic Center</b> Loyola University Maryland Baltimore, MD	Loyola University Maryland 4501 N. Charles Street Baltimore, MD 21210	52,000 Total project	2010
0036	JV	<b>10 Fire Safety Improvements</b> Patuxent Institution Jessup, MD	Department of Public Safety & Correctional Services 6776 Reisterstown Road Baltimore, MD	4,000 MEP only	2007
0039	C	<b>11 Queen Anne's County Maintenance Facility</b> Centerville, MD	Queen Anne's County Government 107 N. Liberty St. Centerville, MD 21617	500 Total project	2009
0043	P	<b>12 HVAC Replacement</b> Westminster High School Westminster, MD	Carroll County Public Schools 125 N. Court Street Westminster, MD 21157	25,000 Total project	2011
0048	C	<b>13 Surgery Suite</b> Westlake Medical Office Prince Frederick, MD	Westlake Medical Center 110 Hospital Road Prince Frederick, MD 20678	250 Total project	2010
0050	C	<b>14 North Village Student Housing</b> McDaniel College Westminster, MD	McDaniel College 2 College Hill Westminster, MD 21157	11,000 Total project	2008
0052	C	<b>15 Materials Recycling Facility</b> Solid Waste Authority of Palm Beach County West Palm Beach, FL	Solid Waste Authority 7501 North Jog Road West Palm Beach, FL 33412	40,000 Total project	2009
0058	C	<b>16 Confocal Microscopy Research Lab</b> Johns Hopkins Bayview Medical Center Baltimore, MD	Johns Hopkins Hospital 4940 Eastern Avenue Baltimore, MD 21224	150 MEP only	2010
0060	C	<b>17 Miller Branch &amp; Historic Center (new)</b> Howard County, MD	Howard County Department of Public Works 3450 Court House Drive Ellicott City, MD 21043	20,000 Total project	2011
0061	P	<b>18 Auditorium Lighting</b> The John Carroll School Bel Air, MD	The John Carroll School 703 Churchville Road Bel Air, MD 21014	220 MEP only	2008
0062	C	<b>19 Walkway and Landscape Lighting</b> University of Maryland College Park SW District Mall College Park, MD	University of Maryland 1600 Service Building, University Blvd & Adelphi Road College Park, MD 20742	800	2009

0072	C	<b>20 Northgate Office Building</b> Aberdeen, MD	Northgate Business Park 400 Hickory Drive Aberdeen, MD 21001	15,000 total	2010
0079	C	<b>21 Facilities Master Plan</b> Community College of Baltimore County Baltimore City, MD	CCBC 800 South Rolling Road Baltimore, MD 21228	No \$ Master Plan	2009
0080	C	<b>22 Toilet Room Upgrades</b> <b>Fallston Middle School</b> Fallston, MD	Harford County Public Schools 102 S. Hickory Avenue Bel Air, MD 21014	250 Plumbing only	2007
0083	P	<b>23 Medium Voltage Electrical Distribution System</b> Cambridge South, Dorchester & Maple Elementary Schools Dorchester County, MD	Dorchester County Public Schools 700 Glasgow St , P.O. Box 619 Cambridge, MD 21613	401 Total project	2008
0084	P	<b>24 Baltimore City Detention Center</b> Phase III Renovations Baltimore, MD	Department of Public Safety & Correctional Services 6776 Reisterstown Road Baltimore, MD	3,800 MEP	2009
0088	P	<b>25 Glenarden Community Center Park</b> 8615 McLean Avenue Prince Georges County, MD	MNCPPC 6611 Kenilworth Avenue Riverdale, MD 20737	350 Total project	2010
0096	C	<b>26 Tech Park Water &amp; Wastewater Facilities</b> Dorchester County, MD	Dorchester County Government 501 Court Lane Cambridge, MD 21613	150 MEP 1,500 total	2009
0098	C	<b>27 McCormick Belcamp PV Solar Design</b>	Constellation Energy Projects and Services Group, Inc. 100 Constellation Way, Suite 1000C Baltimore, MD 21020	N/A	2010
0111	C	<b>28 Trigen Steam Lines</b> 103 S. Gay St. and 11 N. Calvert St. Baltimore, MD	Veolia Energy Baltimore 1400 Ridgely Avenue Baltimore, MD 21230	varied	2009
0269	C	<b>29 Design/ Build - Metzger Hall</b> US Naval Academy Annapolis, MD	United States Naval Academy 121 Blake Road Annapolis, MD 21402	4,287 total	2010
0275	C	<b>30 On-Call Contract</b> University of Maryland-Baltimore Baltimore, MD	University of Maryland 220 Arch Street Baltimore, MD 21201	Varied	On-going

12. The foregoing is a statement of facts

Signature: \_\_\_\_\_



Typed Name and Title: Gary N. Weedon, P.E., President

Date:

January 3, 2012

**Experience Profile Code Numbers  
for use with question 10 and 11**

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0001 Acoustics; Noise Abatement  
0002 Aerial Photogrammetry  
0003 Agricultural Development; Grain Storage; Farm  
Mechanization  
0004 Air Pollution Control  
**0005 Airports; Naviads; Airport Lighting; Aircraft Fueling\***  
**0006 Airports; Terminals & Hangars; Freight Handling\***  
0007 Arctic Facilities  
**0008 Auditoriums & Theaters**  
**0009 Automation; Controls; Instrumentation**  
**0010 Barracks; Dormitories**  
**0011 Bridges \***  
0012 Cemeteries (*Planning & Relocation*)  
0013 Chemical Processing & Storage  
**0014 Churches; Chapels**  
0015 Codes; Standards; Ordinances  
0016 Cold Storage; Refrigeration; Fast Freeze  
**0017 Commercial Buildings (low rise); Shopping Centers\***  
**0018 Communications Systems; TV; Microwave**  
**0019 Computer Facilities; Computer Service**  
0020 Conservation and Resource Management  
0021 Construction Management  
0022 Corrosion Control; Cathodic Protection; Electrolysis  
0023 Cost Estimating  
0024 Dams (*Concrete; Arch*)  
0025 Dams (*Earth; Rock*); Dikes; Levees  
0026 Desalinization (*Process & Facilities*)  
**0027 Dining Halls; Clubs; Restaurants**  
0028 Ecological & Archeological Investigations  
**0029 Educational Facilities; Classrooms**  
0030 Electronics  
**0031 Elevators; Escalators; People-Movers**  
**0032 Energy Conservation; New Energy Sources**  
0033 Environmental Impact Studies, Assessments  
**0034 Fallout Shelters; Blast Resistant Design**  
**0035 Field Houses; Gyms; Stadiums**  
**0036 Fire Protection**  
0037 Fisheries; Fish Ladders  
0038 Forestry & Forest Products  
**0039 Garages; Vehicle Maintenance Facilities; Parking Decks**  
**0040 Gas Systems (Propane, Natural, Etc.) \***  
0041 Graphic Design  
**0042 Harbors; Jetties; Piers; Ship Terminal Facilities\***  
**0043 Heating; Ventilating; Air Conditioning**  
0044 Health Systems Planning  
0045 Highrise; Air-Rights-Type Buildings

0046 Highways; Streets; Airfield Paving; Parking Lots  
**0047 Historical Preservation\***  
**0048 Hospital & Medical Facilities**  
**0049 Hotels; Motels \***  
**0050 Housing (Residential, Multi-Family;  
Apartments; Condominiums)**  
0051 Hydraulics & Pneumatics  
**0052 Industrial Buildings; Manufacturing Plants**  
0053 Industrial Processes; Quality Control  
0054 Industrial Waste Treatment  
0055 Interior Design; Space Planning  
0056 Irrigation; Drainage  
**0057 Judicial and Courtroom Facilities\***  
**0058 Laboratories; Medical Research Facilities**  
0059 Landscape Architecture  
**0060 Libraries; Museums; Galleries**  
**0061 Lighting (Interiors; Display; Theater, Etc.)**  
**0062 Lighting (Exteriors; Streets; Memorials;  
Athletic Fields, Etc.)**  
0063 Materials Handling Systems; Conveyors; Sorters  
0064 Metallurgy  
0065 Microclimatology; Tropical Engineering  
0066 Military Design Standards  
0067 Mining & Mineralogy  
0068 Missile Facilities (*Silos; Fuels; Transport*)  
0069 Modular Systems Design; Pre-Fabricated  
Structures or Components\*  
0070 Naval Architecture; Off-Shore Platforms  
0071 Nuclear Facilities; Nuclear Shielding  
**0072 Office Buildings; Industrial Parks**  
0073 Oceanographic Engineering  
0074 Ordnance; Munitions; Special Weapons  
0075 Petroleum Exploration; Refining  
0076 Petroleum and Fuel (*Storage and Distribution*)  
0077 Pipelines (*Cross-Country - Liquid & Gas*)  
0078 Planning (*Community, Regional, Areawide and State*)  
**0079 Planning (Site, Installation, and Project)**  
**0080 Plumbing & Piping Design**  
0081 Pneumatic Structures; Air-Support Buildings  
**0082 Postal Facility**  
**0083 Power Generation; Transmission, Distribution**  
**0084 Prisons & Correctional Facilities**  
0085 Product, Machine & Equipment Design  
0086 Radar; Sonar; Radio & Radar Telescopes  
0087 Railroad; Rapid Transit\*  
**0088 Recreation Facilities (Parks, Marinas, Etc.)**

**0089 Rehabilitation (Buildings; Structures; Facilities)**  
0090 Resource Recovery; Recycling  
0091 Radio Frequency Systems & Shielding  
0092 Rivers; Canals; Waterways; Flood Control  
0093 Safety Engineering; Accident Studies; Osha Studies  
**0094 Security Systems; Intruder & Smoke Detection\***  
0095 Seismic Designs & Studies  
**0096 Sewage Collection, Treatment and Disposal**  
0097 Soils & Geologic Studies; Foundations  
**0098 Solar Energy Utilization**  
0099 Solid Wastes; Incineration; Land Fill\*  
**0100 Special Environments; Clean Rooms, Etc.\***  
0101 Structural Design; Special Structures  
0102 Surveying; Platting; Mapping; Flood Plain Studies  
**0103 Swimming Pools \***  
0104 Storm Water Handling & Facilities  
0105 Telephone Systems (Rural; Mobile; Intercom, Etc.)  
0106 Testing & Inspection Services  
0107 Traffic & Transportation Engineering  
0108 Towers (*Self-Supporting & Guyed Systems*)  
0109 Tunnels & Subways  
0110 Urban Renewals; Community Development  
**0111 Utilities (Gas & Steam)**  
**0112 Value Analysis; Life-Cycle Costing\***  
**0113 Warehouses & Depots**  
0114 Water Resources; Hydrology; Ground Water  
**0115 Water Supply, Treatment and Distribution\***  
0116 Wind Tunnels; Research/Testing Facilities Design  
0117 Zoning; Land Use Studies  
**0269 Design / Build**  
**0275 Indefinite Delivery Indefinite Quantity / On Call  
Services Contracts**

***Bold print indicates that those profile codes are represented  
on our SF 254.***

***\*indicates that we also provide M/E engineering for these  
types of facilities or systems.***

