

ARCHITECT – ENGINEER QUALIFICATIONS

1. SOLICITATION NUMBER (If any)

PART II – GENERAL QUALIFICATIONS

(If a firm has branch offices, complete for each specific branch office seeking work.)

2a. FIRM (OR BRANCH OFFICE) NAME GIPE ASSOCIATES, INC. DUNS#86-932-4707 / CAGE#3C7J1			3. YEAR ESTABLISHED 1977	4. DUNS NUMBER 86-932-4707
2b. STREET 849 Fairmount Avenue, Dulaney Center 1, Suite 102			5. OWNERSHIP	
2c. CITY Baltimore	2d. STATE MD	2e. ZIP CODE 21286	a. TYPE Corporation	
6a. POINT OF CONTACT NAME AND TITLE Gary N. Weedon, President			b. SMALL BUSINESS STATUS No	
6b. TELEPHONE NUMBER 410-832-2420		6c. E-MAIL ADDRESS gweedon@gipe.net	7. NAME OF FIRM (If block 2a is a branch office) Gipe Associates, Inc.	
8a. FORMER FIRM NAME(S) (If any) Albert B. Gipe & Associates, Inc. Albert B. Gipe & Associates Miller, Schuerholz & Gipe			8b. YR. ESTABLISHED 1968 1963 1956	8c. DUNS NUMBER

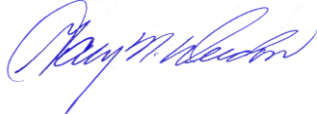
9. EMPLOYEES BY DISCIPLINE				10. PROFILE OF FIRM'S EXPERIENCE AND ANNUAL AVERAGE REVENUE FOR LAST 5 YEARS		
a. Function Code	b. Discipline	c. No. of Employees		a. Profile Code	b. Experience	c. Revenue Index Number (see below)
		(1) FIRM	(2) BRANCH			
02	Administrative	6	3	A11	Auditoriums & Theaters	2
15	Construction Administrators	3	3	B01	Barracks, Dormitories	3
21	Electrical Engineers	10	7	A12	Automation; Controls; Instrumentation	6
42	Mechanical Engineers	10	6	C06, C11, L04	Community Facilities, Libraries & Churches	5
00	Plumbing Specialists	1	1	D04	Design-Build/Prep. of Request for Proposal	4
00	M/E Designers	8	6	C07	Dining Halls, Clubs, Restaurants	3
00	Lighting Specialists	1	1	E02	Educational Facilities; Classrooms	6
08	CADD Technicians	8	6	E03	Electrical Studies and Design	6
18	Cost Engineer/Estimators	*	*	E07	Energy Conservation; New Energy Sources	4
48	Project Managers	*	*	F02	Field Houses, Gyms, Stadiums	4
56	Specification Writers	*	*	G01	Garages, Vehicle Maintenance Fac.	3
00	LEED Accredited Professionals	*	*	H04	Heating, Ventilating, Air Conditioning	6
	Commissioning Authority CxA	*	*	H11	Housing	3
	* Denotes Task are Performed by Disciplines already shown			I01	Industrial Buildings/Plants	3
				L01	Laboratories	2
				L05, L06	Lighting	4
				O01	Office Buildings	3
				P07	Plumbing & Piping Design	5
				P08, P13	Prisons & Correctional, Public Safety Fac.	4
				R06	Rehabilitation (Buildings, Structures, Fac.)	6
				S11	Sustainable Design	5
				U03	Utilities (Gas & Steam)	2
	TOTAL	47	33			

11. ANNUAL AVERAGE PROFESSIONAL SERVICES REVENUES OF FIRM FOR LAST 3 YEARS (Insert revenue index number shown at right)		PROFESSIONAL SERVICES REVENUE INDEX NUMBER	
a. Federal Work	3	1. Less than \$100,000	6. \$2 million to less than \$5 million
b. Non-Federal Work	7	2. \$100,000 to less than \$250,000	7. \$5 million to less than \$10 million
c. Total Work	7	3. \$250,000 to less than \$500,000	8. \$10 million to less than \$25 million
		4. \$500,000 to less than \$1 million	9. \$25 million to less than \$50 million
		5. \$1 million to less than \$2 million	10. \$50 million or greater

12. AUTHORIZED REPRESENTATIVE
The foregoing is a statement of facts.

A. Signature

B. Date



January 9, 2012

c. NAME AND TITLE
Gary N. Weedon, P.E., President

