

**STANDARD FORM (SF)**

**254**

Architect-Engineer and Related Services Questionnaire

**1. Firm Name/Business Address:**



**Gipe Associates, Inc.**

849 Fairmount Avenue, Suite 102  
Baltimore, Maryland 21286  
&  
8719 Brooks Drive, Suites 2-5  
Easton, Maryland 21601  
ACASS#010952 DUNS #86-932-4707

1a. Submittal is for  Parent Company  Branch or Subsidiary Office

**2. Year Present Firm Established**

1977

**3. Date Prepared:**

February 2010

**4. Specify type of ownership & check below, if applicable.**

Corporation

A. Small Business

B. Small Disadvantaged Business

C. Woman-Owned Business

**5. Name of Parent Company, if any:**

**5a. Former Parent Company Name(s), if any, and Year(s) Established:**

Albert B. Gipe & Associates, Inc. - 1968  
Albert B. Gipe & Associates - 1963  
Miller, Schuerholz & Gipe - 1956

**6. Names of not more than Two Principals to Contact: Title/Telephone**

- 1) Gary N. Weedon, P.E., President 410-832-2420 tel 410-832-2418 fax
- 2) Jeffrey W. Alban, LEED AP, Senior Vice President 410-832-2420 tel 410-832-2418 fax

**7. Present Offices: City / State / Telephone / No. Personnel Each Office**

**7a. Total Personnel 60**

Gipe Associates, Inc. - Baltimore, Maryland / 410-832-2420 / 41  
Gipe Associates, Inc. - Easton, Maryland / 410-822-8688 / 19  
Email: marketing@gipe.net  
Website: www.gipe.net

**8. Personnel by Discipline:** (list each person only once, by primary function.)

\*indicates tasks performed by Engineers already listed.

8 Administrative	14 Electrical Engineers	0 Oceanographers	3 Construction Administration
0 Architects	* Estimators	0 Planners: Urban/Regional	2 Plumbing Specialists
0 Chemical Engineers	0 Geologists	0 Sanitary Engineers	1 Lighting Specialist
0 Civil Engineers	0 Hydrologists	0 Soils Engineers	* LEED Accredited Professionals
11 CADD Technicians	0 Interior Designers	* Specification Writers	
8 Design Engineers	0 Landscape Architects	0 Structural Engineers	
0 Ecologists	13 Mechanical Engineers	0 Surveyors	
0 Economists	0 Mining Engineers	0 Transportation Engineers	

**9. Summary of Professional Services Fees**

Received: (Insert index number)

**Last 5 Years (most recent year first)**

	2009	2008	2007	2006	2005
Direct Federal contract work, including overseas	3	4	4	4	4
All other domestic work	7	7	7	7	7
All other foreign work*	0	0	0	0	0

\* Firms interested in foreign work, but without such experience, check here:

**Ranges of Professional Services Fees**

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1. Less than \$100,000
  2. \$100,000 to \$250,000
  3. \$250,000 to \$500,000
  4. \$500,000 to \$1 million
  5. \$1 million to \$2 million
  6. \$2 million to \$5 million
  7. \$5 million to \$10 million
  8. \$10 million or greater

**10. Profile of Firm's project Experience, Last 5 Years**

Profile Code	Number of Projects	Total Gross Fees (in thousands)	Profile Code	Number of Projects	Total Gross Fees (in thousands)	Profile Code	Number of Projects	Total Gross Fees (in thousands)
1) 006	7	220	11) 0039	11	210	21) 0080	450	4000
2) 0009	500	5000	12) 0043	600	8500	22) 0082	4	200
3) 0010	7	350	13) 0048	6	500	23) 0083	50	2000
4) 0014	10	200	14) 0050	6	700	24) 0084	4	700
5) 0018	100	1000	15) 0052	6	2000	25) 0089	400	7000
6) 0019	6	300	16) 0058	10	1000	26) 0096	50	750
7) 0027	12	300	17) 0060	8	350	27) 0111	15	2500
8) <b>0029</b>	<b>230</b>	<b>10000</b>	18) 0061	500	5000	28) 0113	5	250
9) 0032	500	4000	19) 0062	20	400	29) 0269	15	1500
10) 0036	500	4000	20) 0072	12	300	30) 0275	10	3000

**11. Project Examples, Last 5 Years**

Profile Code	"P," "C," "JV," or "IE"	Project Name and Location	Owner Name & Address	Cost Of Work (in thousands)	Completion Date (Actual or Estimated)
0029	C	1 <b>Western Region High School (new)</b> Allegany County, MD	Allegany County Bd. of Ed. 108 Washington Street Cumberland, MD Vince Montana 410/759-2830	28,000	2007
0029	C	2 <b>Deerfield Elementary School (new)</b> Harford County, MD	Harford County Public Schools 45 S. Gordon Street Bel Air, MD Patti Jo Beard 410/638-4203	22,000	2010
0029	C	3 <b>Patterson Mill MS/HS (new)</b> Bel Air, MD	Harford County Public Schools 45 E. Gordon Street, Construction Dept. Bel Air, MD 21014 Patti Jo Beard 410/638-4203	48,000	2007
0029	C	4 <b>Linganore High School (new)</b> Frederick County, MD	Frederick County Public Schools 33 Thomas Johnson Drive Frederick, MD Joe Dattoli 301/644-5169	60,000	2009
0029	C	5 <b>North Harford High School Modernization</b> Jarrettsville, MD	Harford County Public Schools 45 E. Gordon Street, Construction Dept. Bel Air, MD 21014 Patti Jo Beard 410/638-4203	38,000	2007
0029	C	6 <b>Woodlawn Middle School Renovations</b> Baltimore County, MD	Baltimore County Public Schools 9610 Pulaski Park Drive Baltimore, MD 21204 Kurt Buckler 410/887-6301	16,000	2008
0029	C	7 <b>Youths Benefit Elementary School (new)</b> Fallston, MD	Harford County Public Schools 45 E. Gordon Street, Construction Dept. Bel Air, MD 21014 Patti Jo Beard 410/638-4203	31,000	2011

0029	C	<b>8 Middletown Primary School (new)</b> Frederick County, MD	Frederick County Public Schools 33 Thomas Johnson Drive Frederick, MD Joseph Dattoli 301/644-5169	10,000	2007
0029	C	<b>9 Parr's Ridge Elementary School (new)</b> Carroll County, MD	Carroll County Public Schools 125 N. Court Street Westminster, MD 21157 Ric Buchanan 410/386-4438	12,200	2005
0029	C	<b>10 Sudbrook Magnet School</b> Systemic Renovation Baltimore County, MD	Baltimore County Public Schools 9610 Pulaski Park Drive Baltimore, MD 21204 Kurt Buckler 410/887-6301	12,000	2009
0029	C	<b>11 Ebb Valley Elementary School (new)</b> Carroll County, MD	Carroll County Public Schools 125 N. Court Street Westminster, MD 21157 Al Eilbacher 410/751-3032	12,000	2007
0029	C	<b>12 Unionville High School</b> Renovations Kennett Square, PA	Unionville Chadd's Ford School District 740 Unionville Road Kennett Square, PA 19348 Rick Hostetler 610-347-0970	50,000	2009
0029	C	<b>13 General John Stricker Middle School</b> Systemic Renovations Baltimore, MD 21215	Baltimore County Public Schools 9610 Pulaski Park Drive Baltimore, MD 21220 Kurt Buckler 410/887-6301	14,000	2008
0029	C	<b>14 Old Court Middle School</b> Systemic Renovations Baltimore, MD	Baltimore County Public Schools 9610 Pulaski Park Drive Baltimore, MD 21220 Kurt Buckler 410/887-6301	13,000	2008
0029	C	<b>15 Albert Jones Elementary School Modifications</b> Christiana, DE	Christina School District 83 E. Main Street Newark, DE 19711 Kelli Racca 1-302/454-2400	5,106	2005
0029	C	<b>16 Bel Air High School (new)</b> Harford County, MD	Harford County Public Schools 45 E. Gordon Street, Construction Dept. Bel Air, MD 21014 Patti Jo Beard 410/638-4203	58,000	2009
029	C	<b>17 Garnet Valley Middle School Addition</b> Glen Mills, PA	Garnet Valley School District 80 Station Road Glen Mills, PA 19342 Dr. Anthony Costello 1-610/579-7367	2,600	2006
0029	C	<b>18 Manchester Valley / Northeast Area High School (new)</b> Carroll County, MD	Carroll County Public Schools 125 N. Court Street Westminster, MD 21157 Al Eilbacher 410/751-3032	60,000	2009
0029	C	<b>19 Leonardtown Middle School</b> Limited Renovation St. Mary's County, MD	St. Mary's County Public Schools 27190 Point Lookout Road, P.O. Box 641 Leonardtown, MD 20650 Larry Hartwick 301/475-4256	13,000	2010

0029	C	<b>20 New Market Elementary School</b> Renovation/Addition Howard County, MD	Howard County Public Schools 8045 Harriet Tubman Lane Columbia, MD 21044 Herb Savje 410/313-7088	8,000	2008
0029	C	<b>21 Freedom Elementary School</b> Kindergarten Additions Carroll County, MD	Carroll County Public Schools 125 N. Court Street Westminster, MD 21157 Al Eilbacher 410/751-3032	4,000	2007
0029	C	<b>22 Robert Gallagher Elementary School</b> 800 Brownleaf Road Newark, DE	Christina School District 83 E. Main Street Newark, DE 19711 Kelli Racca 1-302/454-2400	4,400	2006
0029	C	<b>23 Comprehensive Technical High School (new)</b> Cecil County, MD	Cecil County Public Schools 201 Booth Street Elkton, MD Perry Willis 410/996-5469	61,000	2010
0029	P	<b>24 Robert Moton Elementary School</b> HVAC System Replacement Westminster, MD	Carroll County Public Schools 125 N. Court Street Westminster, MD 21157 Al Eilbacher 410/751-3032	3,500	2009
0029	P	<b>25 On-Call M/E Engineering</b> Calvert County Public Schools Calvert County, MD	Calvert County Public Schools 1305 Dares Beach Road Prince Frederick, MD 20678 George Leah	Varied	2011
0029	C	<b>26 South Carroll High School</b> Fine Arts Addition Carroll County, MD	Carroll County Public Schools 125 N. Court Street Westminster, MD 21157 Al Eilbacher 410/751-3032	18,000	2010
0029	C	<b>27 Perryville Middle School</b> Cecil County, MD	Cecil County Public Schools 201 Booth Street Elkton, MD Perry Willis 410/996-5469	9,500	2006
0029	P	<b>28 Glenelg High School</b> HVAC Replacement Howard County, MD	Howard County Public Schools 8045 Harriet Tubman Lane Columbia, MD 21044 Herb Savje 410/313-7088	400	2008
0029	P	<b>29 Westminster High School</b> HVAC Replacement Carroll County, MD	Carroll County Public Schools 125 N. Court Street Westminster, MD 21157 Al Eilbacher 410/751-3032	25,000	2010
0029	C	<b>30 Hilltop Elementary School</b> (new)	Chichester School District P.O. Box 2100 Boothwyn, PA 19061	16,000	2007

12. The foregoing is a statement of facts

Signature:



Typed Name and Title: Gary N. Weedon, President

Date:

February 16, 2010

## Experience Profile Code Numbers for use with question 10 and 11

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0001 Acoustics; Noise Abatement  
0002 Aerial Photogrammetry  
0003 Agricultural Development; Grain Storage; Farm  
Mechanization  
0004 Air Pollution Control  
**0005 Airports; Naviaids; Airport Lighting; Aircraft Fueling**  
**0006 Airports; Terminals & Hangars; Freight Handling**  
0007 Arctic Facilities  
**0008 Auditoriums & Theaters \***  
**0009 Automation; Controls; Instrumentation**  
**0010 Barracks; Dormitories**  
0011 Bridges \*  
0012 Cemeteries (*Planning & Relocation*)  
0013 Chemical Processing & Storage \*  
**0014 Churches; Chapels**  
0015 Codes; Standards; Ordinances  
0016 Cold Storage; Refrigeration; Fast Freeze\*  
0017 Commercial Buildings (*low rise*); Shopping Centers\*  
**0018 Communications Systems; TV; Microwave**  
**0019 Computer Facilities; Computer Service**  
0020 Conservation and Resource Management  
0021 Construction Management  
0022 Corrosion Control; Cathodic Protection; Electrolysis  
0023 Cost Estimating  
0024 Dams (*Concrete; Arch*)  
0025 Dams (*Earth; Rock*); Dikes; Levees  
0026 Desalinization (*Process & Facilities*)  
**0027 Dining Halls; Clubs; Restaurants**  
0028 Ecological & Archeological Investigations  
**0029 Educational Facilities; Classrooms**  
0030 Electronics  
0031 Elevators; Escalators; People-Movers  
**0032 Energy Conservation; New Energy Sources**  
0033 Environmental Impact Studies, Assessments  
0034 Fallout Shelters; Blast Resistant Design  
0035 Field Houses; Gyms; Stadiums\*  
**0036 Fire Protection**  
0037 Fisheries; Fish Ladders  
0038 Forestry & Forest Products  
**0039 Garages; Vehicle Maintenance Facilities; Parking  
Decks**  
0040 Gas Systems (*Propane, Natural, Etc.*)\*  
0041 Graphic Design  
0042 Harbors; Jetties; Piers; Ship Terminal Facilities\*

**0043 Heating; Ventilating; Air Conditioning**  
0044 Health Systems Planning  
0045 Highrise; Air-Rights-Type Buildings  
0046 Highways; Streets; Airfield Paving; Parking Lots  
0047 Historical Preservation\*  
**0048 Hospital & Medical Facilities**  
0049 Hotels; Motels \*  
**0050 Housing (Residential, Multi-Family;  
Apartments; Condominiums)**  
0051 Hydraulics & Pneumatics  
**0052 Industrial Buildings; Manufacturing Plants**  
0053 Industrial Processes; Quality Control  
0054 Industrial Waste Treatment  
0055 Interior Design; Space Planning  
0056 Irrigation; Drainage  
**0057 Judicial and Courtroom Facilities**  
**0058 Laboratories; Medical Research Facilities**  
0059 Landscape Architecture  
**0060 Libraries; Museums; Galleries**  
**0061 Lighting (Interiors; Display; Theater, Etc.)**  
**0062 Lighting (Exteriors; Streets; Memorials;  
Athletic Fields, Etc.)**  
0063 Materials Handling Systems; Conveyors; Sorters  
0064 Metallurgy  
0065 Microclimatology; Tropical Engineering  
0066 Military Design Standards  
0067 Mining & Mineralogy  
0068 Missile Facilities (*Silos; Fuels; Transport*)  
0069 Modular Systems Design; Pre-Fabricated  
Structures or Components\*  
0070 Naval Architecture; Off-Shore Platforms  
0071 Nuclear Facilities; Nuclear Shielding  
**0072 Office Buildings; Industrial Parks**  
0073 Oceanographic Engineering  
0074 Ordnance; Munitions; Special Weapons\*  
0075 Petroleum Exploration; Refining  
0076 Petroleum and Fuel (*Storage and Distribution*)\*  
0077 Pipelines (*Cross-Country - Liquid & Gas*)  
0078 Planning (*Community, Regional, Areawide and  
State*)  
0079 Planning (*Site, Installation, and Project*)  
**0080 Plumbing & Piping Design**  
0081 Pneumatic Structures; Air-Support Buildings  
**0082 Postal Facility**  
**0083 Power Generation; Transmission, Distribution**  
**0084 Prisons & Correctional Facilities**  
0085 Product, Machine & Equipment Design  
0086 Radar; Sonar; Radio & Radar Telescopes

0087 Railroad; Rapid Transit\*  
0088 Recreation Facilities (*Parks, Marinas, Etc.*)\*  
**0089 Rehabilitation (Buildings; Structures; Facilities)**  
0090 Resource Recovery; Recycling  
0091 Radio Frequency Systems & Shielding  
0092 Rivers; Canals; Waterways; Flood Control  
0093 Safety Engineering; Accident Studies; Osha Studies  
0094 Security Systems; Intruder & Smoke Detection\*  
0095 Seismic Designs & Studies  
**0096 Sewage Collection, Treatment and Disposal**  
0097 Soils & Geologic Studies; Foundations  
0098 Solar Energy Utilization  
0099 Solid Wastes; Incineration; Land Fill\*  
0100 Special Environments; Clean Rooms, Etc.  
0101 Structural Design; Special Structures  
0102 Surveying; Platting; Mapping; Flood Plain Studies  
0103 Swimming Pools \*  
0104 Storm Water Handling & Facilities  
0105 Telephone Systems (*Rural; Mobile; Intercom, Etc.*)  
0106 Testing & Inspection Services  
0107 Traffic & Transportation Engineering  
0108 Towers (*Self-Supporting & Guyed Systems*)  
0109 Tunnels & Subways\*  
0110 Urban Renewals; Community Development  
**0111 Utilities (Gas & Steam)**  
0112 Value Analysis; Life-Cycle Costing\*  
**0113 Warehouses & Depots**  
0114 Water Resources; Hydrology; Ground Water  
0115 Water Supply, Treatment and Distribution\*  
0116 Wind Tunnels; Research/Testing Facilities Design\*  
117 Zoning; Land Use Studies

**269 Design - Build**  
**275 Indefinite Delivery Contracts\***

**Bold print indicates that those profile codes are  
represented on our SF 254.**

*\*indicates that we also provide M/E engineering for these  
types of facilities or systems.*